



Universidad de Jaén



DUAL DEGREE AGREEMENT

Between

Fachhochschule Schmalkalden (University of Applied Sciences Schmalkalden) (hereafter: FhS)

and

University of Jaén (hereafter: UJA)

In establishing a co-operative relationship between the two universities, both parties agree to accept each other graduate credits so as to allow qualified students the ability to earn both the *Master of Arts in International Business* at FhS and the *Master of Business Administration* at UJA.

UJA students who meet regular admission standards at both universities may complete a minimum hours of coursework from FhS in the equivalence of 30 ECTS credit points, transfer in hours of coursework from UJA up to 60 ECTS credit points, plus complete a Master Thesis at FhS (27 ECTS credit points plus an oral examination: 3 ECTS credit points).

The M.A. degree requires a minimum of 120 ECTS credit points. Satisfactory completion (including an oral examination of 60 minutes about the Thesis) will result in the awarding of a *M.A. (International Business and Economics)* degree from FhS. At least 48 ECTS credits points of coursework from UJA plus up to an additional 12 ECTS credits points of coursework from FhS, i.e., a total of 60 ECTS credits points will result in the awarding of a *MBA* from UJA.

FhS students who meet regular admission standards at both universities may complete a minimum of 30 ECTS credits points of regular coursework from UJA. The student may transfer in up to 32 ECTS credits points of coursework from FhS. The MBA degree requires completion of 60 ECTS credits points of coursework. Satisfactory completion will result in the awarding of a *MBA* from UJA.

Specific coursework to be completed at each institution may be specified by the program directors. In attachment, we provide the course validation structure in force for the academic year 2014_15. Applicants must have the endorsement of their home school graduate director.



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Dual degree coordinators should be: Prof. Dr. Sonia Sánchez Andújar (for UJA) and Prof. Dr. Peter Schuster (for FhS), subject to changes.

This Agreement will remain in effect until cancelled by either party providing a one year warning of such cancellation.

Date: 23rd of January, 2014

Signed by:

Prof. Dr. Sonia Sánchez Andújar
Dual degree coordinator
Universidad de Jaén

Prof. Dr. Peter Schuster
Dual degree coordinator
University of Applied Sciences
Schmalkalden

Prof. Dr. Manuel Parras Rosa
Rector, University of Jaén

Prof. Dr. Elmar Heinemann
Rector, University of Applied Sciences
Schmalkalden





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ANNEX. COURSE VALIDATION STRUCTURE DUAL MASTER OF ARTS DEGREEE IN INTERNATIONAL BUSINESS AND ECONOMICS (Fh SCHMALKALDEN) AND MASTER IN BUSINESS ADMINISTRATION, UNIVERSITY OF JAÉN

SCHMALKALDEN	JAÉN (compulsory subjects)
<ul style="list-style-type: none"> · Economic Philosophy · Management Control Systems · Investment Appraisal · Organizational Behaviour · Strategic and International Human Resources Management · Strategic and International Marketing · International Monetary Economics 	<ul style="list-style-type: none"> · Economic Environment · Cost Management · Finance · General Management · Human Resources Management · Strategic marketing · Negotiation and Managerial Skills · Operations management
TOTAL ECTS: 35	TOTAL ECTS: 32

FhS Schmalkalden students:

At Schmalkalden

1st and 2nd semesters:

60 ECTS credits, of which 35 must be ones shown in the above Table.

At Jaén

3rd semester

Final master thesis (worth 30 ECTS in Schmalkalden and 12 ECTS in Jaén)

4th semester

30 ECTS. Elective subjects taught in English (or in Spanish, if the student speaks Spanish)



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Courses in English:



MBA:

- Project Management (4 ECTS)
- Financial assessment and Stock-Market Analysis (4 ECTS)
- Family Business Management (4 ECTS)

Bachelor (4th year):

- To be determined.
-

UJA students:

At Jaén

1st and 2nd semester:

48 ECTS: The eight courses in the above Table (compulsory courses) plus 4 electives.

At Schmalkalden

3rd and 4th semester:

42 ECTS among the courses offered at FhS plus the Final master thesis (worth 30 ECTS in Schmalkalden and 12 ECTS in Jaén).